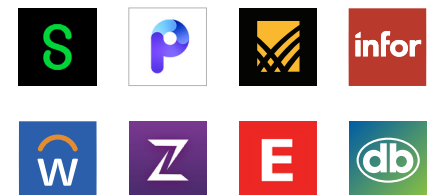


FORPOINT SOLUTIONS E-BOOK 2021/22

# The best Cloud solutions for the Office of the CFO



## ■ We specialise in Digital Automation for Finance teams

Our best-in-class cloud solutions will enable you to accelerate the automation of your Finance and Accounting systems. You will achieve a substantial improvement in your business processes, whilst strengthening your finance controls and audit, and greatly eliminating many manual tasks.

Our great success is attributable to loyal customers, best-in-class solutions and a highly skilled and committed team.

Forpoint Solutions implement **leading solutions for the 'Office of the CFO'**. Our experience and desire to work with finance teams is our mantra. The solutions we offer are cloud based and represent the 'best-in-class'. We partner with world class vendors with proven solutions and global coverage to bring you the best solutions available today.

With a growing customer reference base across Australia, New Zealand and internationally, Forpoint customers span a multitude of industries and range in size from SMB to Enterprise.

### The Forpoint Difference



Customer is Key



Experience



Trusted Advice



Value & Flexibility



Family First

## ■ Partners for the Office of the CFO

We partner with market leading software vendors to provide our customers with the best business and software solutions for the Office of the CFO.



Financial Management  
System (FMS)



Financial Planning  
and Analysis



Financial Close Management



Finance ERP System



Budgeting, Forecasting  
and Consolidation



Accounts Payable  
Automation



Expense Management



Integration Platform



**Leading customers  
in all industries**  
Australia and New Zealand

|                                |                       |
|--------------------------------|-----------------------|
| Travel                         | Legal                 |
| Financial Services             | Telecommunications    |
| Manufacturing                  | Publishing            |
| Import and Distribution        | Recruitment           |
| Franchising                    | Technology            |
| Professional Services          | Retail                |
| Aged Care                      | Not For Profit        |
| Hospitality                    | Consumer Services     |
| Religious Institutions         | Construction          |
| Recreation                     | Retail                |
| Finance/Banking                | Transport & Logistics |
| Utilities                      | Business Services     |
| Insurance                      | Trade Unions          |
| Education                      | Government            |
| Property Management            | Health                |
| Consumer Financial<br>Services | Mining                |
|                                | Pharmaceuticals       |



## Sage Intacct Financial Management

Cloud based financial management system (FMS),  
General Ledger, Accounts Receivable, Accounts  
Payable, Consolidation.

forpoint  
solutions



### ■ A powerful foundation built for success

Sage Intacct customers achieve an average 250% ROI and payback in less than 6 months:

- **Reduce time to close** by as much as 79%
- See **real-time reporting** across hundreds of consolidated entities
- Put finance leaders in a position to **drive more growth**

As a best-in-class provider, Sage Intacct cloud financial management platform delivers deep accounting capabilities, including general ledger, accounts payable, accounts receivable, cash management, multi-currency, multi entity consolidations and advanced reporting. Sage Intacct covers multiple industries designed with a single aim—to accelerate your success.

### The configurable financial management platform with innovative features for today and tomorrow.

Sage Intacct's modular true cloud financial management platform meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

#### True cloud flexibility and accessibility

Keep your organisation agile with an open, configurable, cloud accounting solution that lets you easily share data and connect multiple solutions, (including all Forpoint solutions).



Visit our website for more info about Sage.

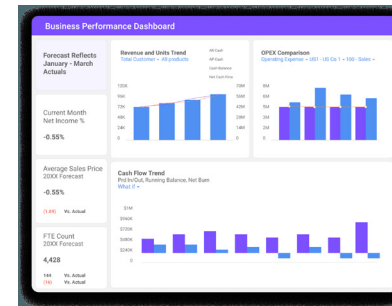


# Planful

## Continuous Planning & Single Platform Consolidation

Flexibility and control through scalability, continuous innovation, and dedicated support with deep domain expertise. Powerful pre-built financial and operational planning capabilities.

forpoint  
solutions



The Income Statement screenshot shows a table with columns for 'Page', 'Actual', and 'MTD'. The table lists various financial metrics and their values.

| Page                        | Actual            | MTD               |
|-----------------------------|-------------------|-------------------|
| <b>Sales</b>                |                   |                   |
| +Gross Sales                | 30,668,652        | 18,573,973        |
| +Sales Deductions           | 1,533,433         | 928,699           |
| <b>Net Sales</b>            | <b>29,135,220</b> | <b>17,645,274</b> |
| +Cost of Goods and Services | 15,203,242        | 9,077,981         |
| <b>Gross Margin</b>         | <b>13,931,978</b> | <b>8,567,293</b>  |
| +Gross Margin %             | 45.4%             | 46.1%             |
| <b>Operating Expenses</b>   |                   |                   |
| +Compensation               | 4,404,600         | 2,719,096         |
| +Travel & Entertainment     | 390,912           | 317               |
| +Facilities and Equipment   | 446,081           | 373               |
| +Research & Development     | 396,830           | 970               |
| +Facilities & Equipment     | 948,563           | 1,055,564         |

### ■ Performance at scale across all corners of the business

- **Close and Consolidation:** Multi-entity consolidation, Intercompany eliminations, Multicurrency FX, Account reconciliations, Accelerated actuals
- **Financial Reporting:** Board/Management Reporting, Ad hoc reporting, Regulatory reporting, Dashboards, Multidimensional
- **Financial Planning:** Annual operating plan, Rolling forecasts, Cash flow Forecasting, CapEx / OpEx planning, Workforce planning
- **Operational Planning:** Driver-based planning, SKU-level planning, Long range planning, Demand planning, Sales & operations planning

Decision agility, planning flexibility, and financial visibility for the entire business – scalable to your needs with control and flexibility.

Planful has connectors to over 1,000 business applications, including Sage, Workday and Microsoft.

### True cloud flexibility and accessibility

- Open APIs
- Actuals Data Template
- Web Services
- Cloud Services
- Integration Services



Visit our website for more info about Planful.

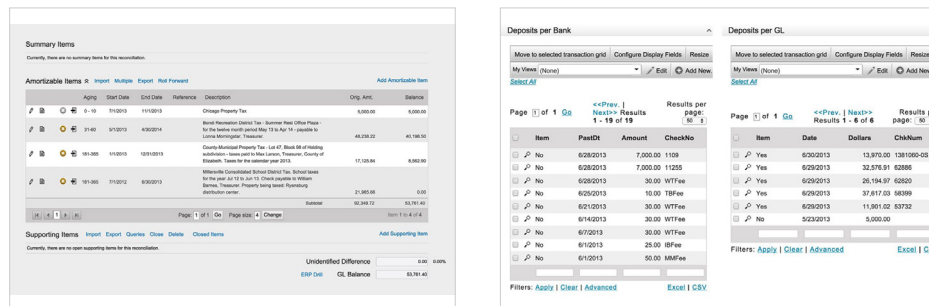


# BlackLine

## Financial Close & Automation

Cloud-based centralised platform automates and streamlines the financial close process.

- Remove manual tasks
- Increase efficiency
- Provide real-time visibility
- Gain control over financial close process
- Automate repetitive work
- Drive accountability through visibility



## ■ Why choose BlackLine?

## ACCOUNT RECONCILIATION

Automate and streamline all aspects of the reconciliation process, increase efficiency and add more control and accuracy in the close process. It is ERP and data source agnostic.

- **Task Management:** Our centralised management system ensures all tasks are completed timeously. Linking it to other areas of the system enables increased control and efficiency, making it easy to track for audit purposes with a built-in trail.
- **Journal Entry:** Provides a complete journal entry management system that enable creation, review and approval of journals. Electronically certify and upload them back to the general ledger with all supporting documentation.
- **Variance Analysis:** Monitors the fluctuation and account balances based on rules defined by the company's financial process. By creating the visibility, any variance will be easily reported, reviewed and audited.

## TRANSACTION MATCHING

Automatically matches and reconciles thousands of transactions in minutes, saving time for value-adding discrepancy and reporting analysis. Streamlines and automates detail-heavy reconciliations, such as bank reconciliations, credit card matching, intercompany reconciliations, and invoice-to-PO matching—all in one centralised workspace.



# Infor SunSystems

## Finance ERP System

Financial management software with the depth to adapt to any market.

The unified ledger lies at the heart of Infor SunSystems. Combining the functions of a general ledger, sales and purchase ledger, project ledger, cashbook, and user-defined ledgers, our unified ledger immediately shows the full impact of any financial posting, giving companies a clear view into their business.

### ■ Infor SunSystems cover:

- **GL, AP,AR, Cash Management:** Multi entity configuration.
- **Query and Analysis:** Get a top-down view of your entire business with this dynamic analysis and reporting application's powerful analytical capabilities.
- **Procurement:** This web-based, end-to-end procure-to-pay application supports centralised and decentralised purchasing, covering purchase requisitions, orders, contracts, receipts, and invoice processing and reconciliation.
- **Collect:** This debtor management system thoroughly analyses debtor days and cash flow, quickly identifies offending debtors, and tracks collection quickly and easily.
- **B4B:** An easy-to-use, sophisticated payment management tool designed business payables modules to their banks for electronic funds transfers (EFT) and Internet banking.
- **Performance management:** Financials Business' dashboards, scorecards, and other reports simplify budgeting, forecasting, and other financial planning processes. It delivers both financial and operational key performance indicators to managers at every level.

 Visit our website for more info about Infor SunSystems.



## Workday Adaptive Planning Budgeting, Forecasting & Reporting

Achieve success in the shortest period of time with the greatest benefit – work the way you deserve.

### ■ Why choose Workday Adaptive Planning?

- Powerful Modeling
- Easy to use
- Quick deployment
- Cloud delivery
- Single source of truth
- Accurate data
- Drill-through functionality
- Scenario analysis
- Rolling forecasts
- Consolidation

### FORECASTING

An accurate financial forecast ensures business units have the resources needed to deliver. Whilst every organisation creates a quarterly forecast, new customers, lost clients, an aggressive competitor or an outside event such as a global pandemic or a major weather event can all significantly impact quarterly forecast accuracy.

Rolling forecasts make planning an ongoing process instead of a quarterly event. Companies can be more responsive in a fast-moving market.

### WHAT-IF SCENARIO MODELING

Core to becoming an agile business is being able to plan for a variety of outcomes. Get a blueprint of how your changes will impact all areas of your business with powerful scenario planning capabilities.

**i** Visit our website for more info about Workday Adaptive Planning.



## Zudello

# Accounts Payable Automation

Invoice automation for businesses.

### ACCOUNTS PAYABLE AUTOMATION

Zudello minimises the time it takes to process supplier invoices and update your inventory. Just snap, scan or send an invoice for smarter data entry and validation. Finance teams spend time unnecessarily searching for purchase orders and entering invoices when they could be focusing on business growth. With Zudello manual data entry is eliminated so your inventory levels are always up to date.

#### How it works?

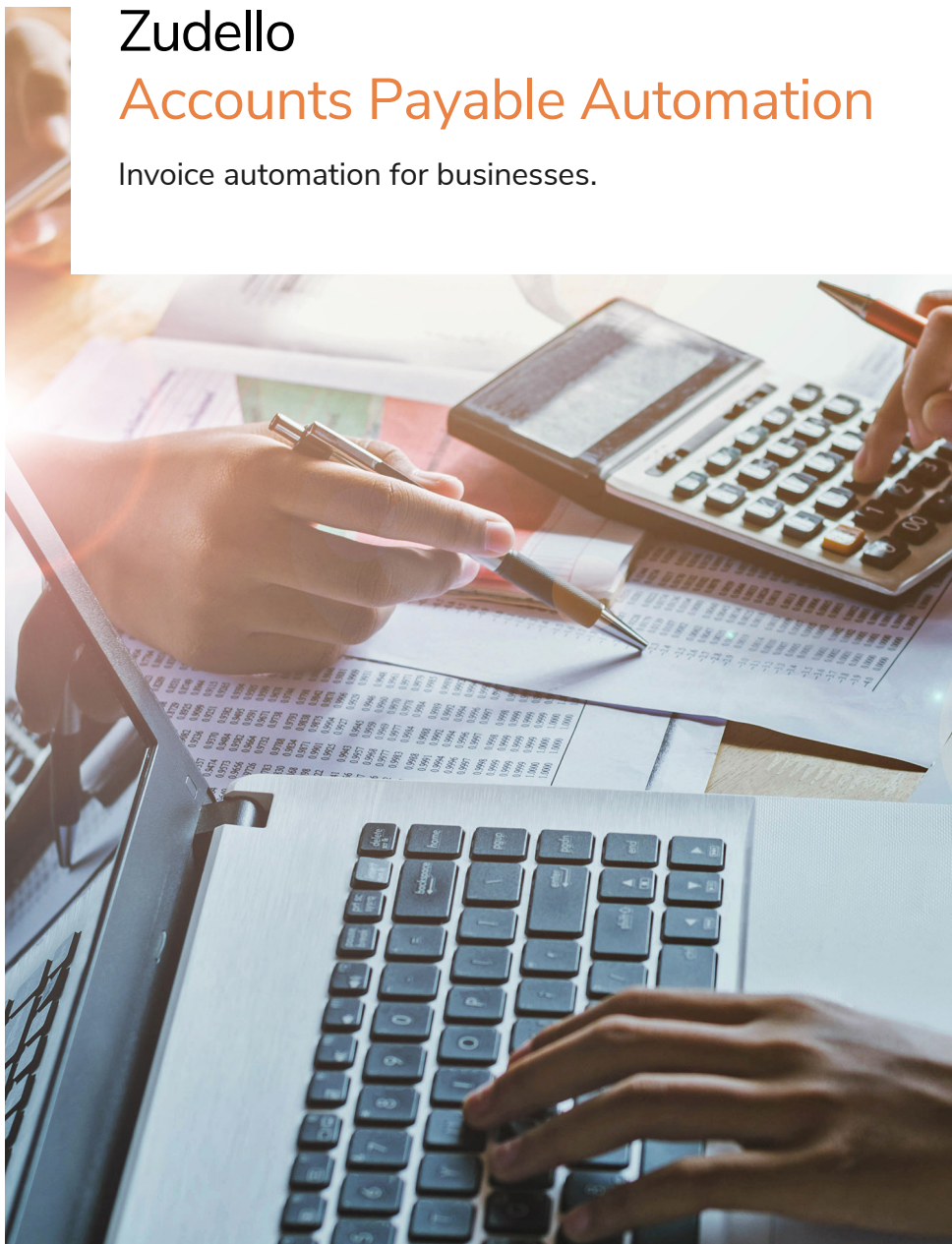
- Zudello Invoice Processing eliminates up to 90% of manual accounts payable (AP) processes, providing greater control and faster processing from any location. Finance teams benefit from real-time visibility over the life cycle of supplier invoices.
- With integrated purchase order (PO) automation budget holders will gain real-time visibility over their department and improve relationships with suppliers.

#### Benefits

- **Mobile uploads.** Snap a photo from your mobile to start immediately – no waiting for end-of-day processing.
- **Intelligent Scanning.** The more invoices you upload, the smarter Zudello gets. That's machine learning.
- **Access Anywhere.** Your team can access Zudello's intuitive web app from anywhere, anytime.
- **Checks and Controls.** Zudello flags anything that looks out of the ordinary, like price changes or duplicate invoices.
- **Easier Audits.** Grant your accountant read-only Zudello access. Export original invoices for auditors.
- **Online Support.** Expert support by email or chat, to help you get more out of Zudello.



Visit our website for more info about Zudello.





# Elmo Webexpenses

## Expense Management

A smarter, safer and more effective way to manage company costs.



70 Countries



> 1,500 Clients



> 250,000 Users

### EXPENSE MANAGEMENT

- Cloud-based, real-time solution
- Streamline expense management process
- Save significant time and resources
- Increase compliance
- AP process of credit cards
- Personal expense claims and re-imbursement

### How it works?

- Employees can easily lodge claims or purchases from any device through instant Optical Character Recognition (OCR).
- Daily Credit Card feeds auto-match against the corresponding receipt through OCR technology. Reimbursements are easily completed and lodged for approval. Additional data is recorded including GL codes, cost centers and project budgets.

### Key Features

- **Digital receipts.** Benefit from faster processes with OCR smart scanning.
- **Mileage tracking.** Eliminates over-claims and reduces fraud.
- **Credit cards.** Automatically matches receipts for quick and easy reconciliation.
- **Petty cash.** A better way to handle smaller expenses.
- **Integration.** Seamless integration with your existing accounting packages.
- **Automated reporting.** Total transparency with real-time, custom reporting.
- **Compliance.** Automated policy checks and alerts for active policy enforcement.
- **Security.** Real-time monitoring, automated policy checks and SSO (Single Sign-On).



Visit our website for more info about Webexpenses.





# DataBlend

## Integration Platform

Turnkey integrations from people who understand financial data.

DataBlend collects and joins data from multiple sources, builds workflows (e.g. field to field mapping, pivot tables, and additional data transformations through virtually unlimited custom scripting possibilities), and schedules events so users are never without real-time data access.

DataBlend's intuitive interface makes it easy to manage all application integrations from a single platform, eliminating the need to rely on IT resources to manage multiple, point-to-point connections.

### Key Features

- **Workflow Wizard:** Accelerates integration by taking you through a series of steps.
- **Template Library:** Pre-built collectors, query, data target and workflows to create integrations quickly.
- **Dashboard:** One place to see and manage all your integration and workflow history.
- **Favourites:** Quick access to commonly used workflows and integrations.
- **Selection Parameters:** Easily select data based on set perimeters.
- **Collection UI:** See all the objects and fields available for intergration.
- **Data Quality Reports:** Validate data and stop a workflow before pushing data to a new system.
- **Query Builders:** Search system data catalog and choose from a list of tables/ fields to build your query.
- **Agent:** Connects to hosted on on-prem applications.



Visit our website for more info about DataBlend.



## ■ Contact

### Forpoint Solutions

We have the best financial management solutions on the market and packaged them with our specialist consulting and support services to help the CFO implement strategies to meet compliance, reduce risk, and be responsive in today's disruptive business world.

If you need a best-in-class solution for the digital automation of your finance processes, or you would like more information on how we can tailor a solution to the specific needs of your organisation, please contact us.

#### Australia

**Phone:** 1300 795 564

**Sales:** [info@forpoint.com.au](mailto:info@forpoint.com.au)

**Website:** [forpoint.com.au](https://forpoint.com.au)

#### New Zealand

**Phone:** +64 (0) 4 887 1200

**Sales:** [info@forpoint.co.nz](mailto:info@forpoint.co.nz)

